

It's all about taking the stress out of your life

At the end of the week, there are more important things to account for than your books. That's where Tammie Gilbert of TMG Business Services comes in.

"It's all about taking the stress out of their life, so that my clients can do the business they enjoy doing," says Gilbert, who is a certified Professional Bookkeeper (CPB) with The Institute of Professional Bookkeepers of Canada.

"It's taking away the part people don't want to deal with, so they can do what they do best. And that is promoting their business," she emphasized.

And for Gilbert, helping her clients' business shine is what it's all about.

"Our mission at TMG Business Services is to provide high quality and affordable accounting and tax services, while being responsive to our clients needs," she explained.

"We provide efficient, helpful support to our entrepreneurs, small businesses and organizations in financial record keeping and office administration so we can help our clients increase their efficiency, profitability and growth."

Gilbert says TMG also serves as a link between the business owners and their financial consultants, banking officers, and government agents, by interpreting and fulfilling tasks in record keeping that may be beyond the interest, skill or ability of the business owner.

"We provide value to our clients with these added services because it's important to understand accounting reports and the importance of strong cash controls," she explained.

As a Peachland business owner for nearly a decade, Gilbert credits customer service as the key to TMG's longevity, and has earned accolades from her clients for her expertise and ability to meet the personal needs of her customers.

"I have been working with Tammie for nearly five years and have come to rely on her for all of my accounting needs,"



Tammie Gilbert, CPB.



writes Andrea Costa.

"Tammie is extremely thorough, helpful and easy to discuss any matters concerning personal or business accounts. As we do not live in the same city most correspondence is completed online and electronically. The process is seamless and efficient. I sincerely recommend Tammie and her services for any personal needs or any size business."

Kathy Daniels, another longtime client of Gilbert's, says she is "continually impressed by the excellent service that TMG Business Services provides.

"I have used TMG Business Services for the past seven years," Daniels said.

"Tammie offers fast, efficient and professional services. I would highly recommend TMG Business Services for all your business and personal tax requirements."

As a business owner, controller, accounting technician, consultant, bookkeeper and trainer for more than 30 years, Gilbert says she loves keeping ahead of the curve when it comes to changing tax laws and accounting standards, and frequently undertakes extensive train-

ing and educational courses, to keep her firm up-to-date.

"I'm always upgrading my knowledge," she notes.

"It keeps us competitive."

Gilbert brought her services to the Okanagan in 2008, where she has served a large and varied client base, including industries such as light manufacturing, service, retail and hospitality, as well as professionals.

But the business didn't build itself overnight.

After spending several years working for CGA and Chartered Accountant firms, the Peachland resident says she had a desire to be more involved with individuals and small business. She says she established TMG Business Services with that focus in mind.

"I like to provide a high level of service to our clients and be responsive to my clients' needs. Some want a lot of involvement from me, and others want less. It's all about making their needs my priority so they can continue to be successful and happy."